

# GNXP PERT COLOR



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## GNXP PERT COLOR UPDATE December 9, 2003

### Cii-LITE Purchase Orders to smaller companies:

VCT gave us the first purchase order for \$3,500, for their Pilot Program.

In January, 2004 they will give us their second purchase order, for Cii-LITE, for \$10,000 to \$100,000 depending on the results of the Pilot Program.

EZ MIX, Dec 12, 2003, Rich Hyman will return from FL show, where he displayed Cii-LITE prototypes, and give us an order.

R & D Services. Meeting Wed in Indiana to discuss order for construction services.

### Updates:

Genmar – preparing PO for Pilot Program for 500, 19 foot, glowing boats (PO for 5,000-10,000lbs Cii-LITE ; Total: \$395,000 - \$790,000)

Sherwin Williams – On Dec. 10, 2003 they will make glow prototype. On Dec. 12, 2003 will report results and propose a PO.

Scuba-Pro - On Dec. 10, 2003 they will schedule prototyping date with Gnxpert in LA.

Stearns – On Dec. 11, 2003 after Stearns returns from Show, they will discuss PO in quantity 100-1000lbs of Cii-LITE Total: \$ 9,900 - 99,000.

Mattel – They received one more document from Gnxpert a Secrecy Agreement. After Mattel signs this document, Gnxpert will supply Mattel's Chinese vendor With Cii-LITE – NOT BEFORE !!! Gnxpert expects signing of Agreement next week on Dec. 15, 2003.

Brunswick Bowling - Prototyping is done. Gnxpert needs to encourage their Marketing department by presenting the Glowing Bowling Ball Prototype to CEO of Brunswick.

Mercury Marine - Prototyping on Engine Block and Propellers is done. Dec. 10, 2003 meeting with Mercury marketing group, that meeting will decide the PO for Cii-LITE.

Serigraph & Mercury Marine - Decal prototyping continuing and results will be in before the end of this week. Next step will be to schedule a meeting with Mercury Marine and another meeting with Serigraph, with their Marketing Groups, to discuss strategy and need for quantity, resulting in a PO Cii-LITE.

Sea Ray – Before Dec. 20, 2003 panel prototypes of 1, 12, 25 microns will be ready. Next step, Sea Ray can start working on Glow Boat Model, test and place PO for Cii-LITE to Gnxpert.

Sea Ray – Decal Prototype from Stearns going through marketing group. They will have results for Gnxpert on Dec. 10-13, 2003

Sea Ray – Jell Coat Prototype still in R&D. Looking for the first Prototype in January-February, 2004

DOD - Paperwork for project looks good, per Conf. Call with Jenny Freeman Dec. 5, 2003. She will send us copy for final review this week.



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